ARCHER

Archer® Exchange Program for Technology Partners

Integrate Your Product with the Archer Suite

The Archer® ecosystem is designed to enable customers to tap into the collective knowledge of the Archer community – both industry peers and certified Archer experts – to help get their risk management program on the right path, right from the start. The Archer Exchange is an integral part of the Archer ecosystem, providing a faster and more flexible development cycle for Archer and Archer partners to deliver value-add offerings for Archer implementations.

Offered online via the Archer Community, the Archer Exchange provides customers with access to pre-built App-Packs, Integrations, Tools & Utilities, and Content that complement and enhance out-of-the-box capabilities of Archer use cases. Customers can leverage Archer Exchange offerings to expand use of Archer solutions in new business processes, to address specific industry, geographic, and regulatory requirements, or exchange data between Archer and various technology providers.

The Archer Exchange Technology Partner Program offers a structured process to develop, verify, and market innovative software technologies that augment the Archer Suite. It helps highlight your organization's product expertise and your product's interoperability with the Archer Suite on the Archer Exchange, expanding your visibility and reach with Archer customers worldwide.

Optional Services

Learning the ins and outs of a new product can be daunting and time consuming. Archer offers several optional services to quickly and expertly develop interoperability for your product with the Archer Suite.

- **Archer SmartStart Installation Service** provides software installation of the licensed Archer product for on-premises environments. Several installation options are available.

- **Archer SaaS Not-For-Resale License** provides a pre-configured, cloud-based Archer environment installed with out-of-the-box use cases needed to start developing interoperability quickly.

Program Features

Through the Archer Exchange Technology Partner Program, you can:

- Choose a do-it-yourself integration implementation approach or leverage Archer experts to create your integration for you.

- Gain access to an on-premises not-for-resale license of an Archer Suite to develop an integration; Archer SaaS licenses are also available for a fee.

- Leverage Archer documentation and on-demand training to get up to speed quickly on the Archer Suite.

- Consult with an Archer use case expert to help frame the requirements for your integration.

- Certify your integration with the expert Archer Exchange inspection team once it has been built.

- Market your integration on the Archer Exchange on the online Archer Community.

- Highlight your product and its interoperability with Archer in an Archer-hosted customer training session.

Key Benefits

- Easily exchange software with Archer.

- Utilize a structured process to develop and verify product interoperability with the Archer Suite.

- Leverage Archer experts to help build product interoperability.

- Achieve Archer-certified interoperability with the Archer Suite.

- Promote your integration product to Archer customers via the Archer Exchange on the online Archer Community.

- **Archer Onboarding for SaaS Environment Service** provides on-boarding assistance for the licensed Archer product in a SaaS environment.

- **Archer Application Integration Service** provides consulting expertise to architect, develop, test and validate interoperability for third-party applications with the Archer Suite.

To learn more about the Archer Exchange, visit archerirm.com/archer-exchange or email archer.exchange@archerirm.com.

About Archer

Archer is a leading provider of integrated risk management (IRM) solutions that enable customers to improve strategic decision-making and operational resilience with a modern technology platform that supports qualitative and quantitative analysis driven by both business and IT impacts. As true pioneers in GRC software, Archer remains solely dedicated to helping customers manage risk and compliance domains, from traditional operational risk to emerging issues such as ESG. With over 20 years in the risk management industry, the Archer customer base represents one of the largest pure risk management communities globally, with more than 1,200 customers including more than 50% of the Fortune 500.